



**ROBERT J. JERICHO, PE, LEED AP, MBA**  
**SENIOR MANAGING DIRECTOR, SUSTAINABLE SERVICES, OP2MIZE, LLC**

Robert is the Senior Managing Director, Sustainable Services of Op2mize, a cutting-edge firm that provides comprehensive transaction and advisory services to property owners and space users by combining traditional real estate fundamentals with ROI-driven building intelligence and sustainability best practices. Additional expertise in governmental incentives, capital offsets, facility modeling and computer simulation enables Op2mize to develop solutions that *optimize* operational efficiency in conjunction with commercial real estate utilization and investment. Op2mize is a Cisco Systems Registered Partner, a Citrix Silver Certified Partner, a DQI Trailblazer, and is actively involved with SIOR, AIRE, NAR, NICAR, ITA, and USGBC. Previously, Robert was the project manager for Block

37 with Joseph Freed Associates, a LEED-ND mixed use development on a brownfield site in downtown Chicago. He began his career at Environmental Systems Design, Inc. (ESD) leaving as a Senior Associate having managed many high profile projects for value driven developers in the US and in UAE. Following an MBA from the University of Michigan with a focus on marketing and strategy, Robert was a Partner at Inovo Technologies in Ann Arbor, an innovation consulting firm providing critical innovation insights and strategies to both startups and Fortune 1000 corporations. This unique combination of education, professional credentials, and project experience gives Robert an unmatched perspective and approach to solving new and existing business problems. He earned a BS from Washington University in St. Louis.

**AREAS OF EXPERTISE**

Robert has considerable experience in the design, construction and operation of office, retail, data-center, mixed-use and special-use facilities, having handled some of the world's largest buildings in both new construction and significant renovations and retrofit. His current focus is on providing comprehensive and dynamic sustainable and technological solutions for real estate owners and users based on value-creation in conjunction with operating needs and budget issues. Robert excels in determining customer needs and developing solutions that *optimize* energy efficiency, environmental sensitivity and ROI.

**SELECTED PRIOR PROJECTS**

Project	Size (SF)	Location	Services
108 N. State St. / Block 37	279,000	Chicago	LEED ND retail, parking & public-transit facility
Schaumburg Convention Center	3,000,000	Schaumburg, IL	Hotel & exhibition hall design
360 North Michigan Avenue	259,000	Chicago	Renovation of 1923 historic high-rise
One North LaSalle	471,000	Chicago	Renovation of 1929 historic high-rise
American Express Travel, Tax and Business	>250,000	Multiple locations	Manager for Chicagoland-area MEP projects
IT College – UAE University	300,000	Al Ain, UAE	Manager & lead design for cutting-edge building with classroom, laboratory, office & support areas
The Emirates Palace Hotel	400 keys	Abu Dhabi, UAE	Lead design for 'super luxury' hotel with 400 rooms, 8 palaces, podium & central plant
Shakespeare Theatre	510 seat + 200 seat	Chicago	Two theatre complex on Navy Pier built into an existing parking garage
Harris Theatre for Music and Dance	1525 seat	Chicago	Underground theatre in Chicago's Millennium Park
Schaumburg Corporate Center Phase III	14 floors	Schaumburg, IL	Class A office addition
Argonne National Laboratories	Campus-wide	Argonne, IL	Renovation of in-use lab facilities across campus
Gateway Center	100,000	Palatine, IL	Core and shell & tenant build-out for suburban mixed-use transit-oriented facility
Miscellaneous Data Centers	>500,000	Chicago, IL	Operational assessment, improvement & conversion analyses for acquisition clients
Market Square Plaza	270,000	Harrisburg, PA	Secured EnergyStar credentials & provided other energy-reduction strategies for Class A office building in Harrisburg CBD

**OUTSIDE ACTIVITIES**

Robert is involved with Inspiration Corporation, a 501(c)3 organization that helps hundreds of homeless and low-income individuals gain the skills to succeed in the workforce and increase their self-sufficiency. In his spare time, Robert participates in distance running and cycling.